



Introduction

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- Manufacturing
- Custom formulation
- Private labeling

About Aire-Master

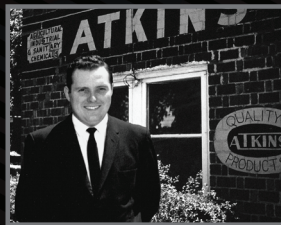
2

- 50+ years of mfg experience
- Commercial / industrial products
- Franchising & wholesale channels
- Longevity & stability

Aire-Master is an FDA registered manufacturing company located in the Midwest. We do contract manufacturing & packaging, private labeling & design, and custom product formulation. We make and package retail products for companies in the cleaning, personal care and hunting industries, among others.



You may or may not be familiar with Aire-Master, but the company has been in business for over fifty years. Aire-Master began in 1958 as a commercial deodorizing service in Missouri. The company's founder, Jerry McCauley, who was already making his own cleaning chemicals, wasn't satisfied with any of the odor control products available at that time. So, working with his raw material suppliers, he developed a deodorant product that really killed odors. You see a lot of odor neutralizers on the market today, but at that time nobody else was making them. Aire-Master was kind of a pioneer in that market.



Over the years, the company expanded its commercial & industrial manufacturing to include soaps, degreasers, and other cleaning products. As a service business, we were always responding to

customers' needs, so we made products that solved problems for those customers. To this day, Aire-Master operates in a very service-oriented manner, responding to and anticipating customers' needs.

Aire-Master began franchising the odor control and commercial hygiene business in the mid 1970s. There are now over 80 individually operated franchises in the United States and Canada. Aire-Master has always manufactured the core products used in the service business and franchise system. In the mid 90s, we began opening up new distribution channels, through wholesale distributorships and contract manufacturing.



We have had consistent growth and profitability throughout our history. We are well established, and Aire-Master is the market leader in our commercial hygiene industry.



Manufacturing

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- Long and short runs
- Quick turnaround
- Competitive pricing
- Product sizes 2oz to 1gal
- Hot & cold formulas
- Thin to viscous

Because we have developed and improved our systems over many years, we operate very efficiently. We move fast, and we turn projects around without wasting time and resources. This also gives us the flexibility to do short runs to test market a product, or long runs to fill any size order — and nearly any type of product.



Quality Control

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- GMPs throughout
- FDA registered
- Date coding capabilities

Aire-Master follows Good Manufacturing Practices throughout our manufacturing processes. Our facility is FDA registered. We have date coding capabilities that are used in case of a recall.



Competitiveness

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- Aggressive pricing
- Make your margins
- Keep quality high

Aire-Master is no stranger to tough competition. We have improved our manufacturing processes over the years to provide aggressive pricing. Due in part to our franchise system, we also have the economies of scale to keep our raw material costs low. Aire-Master will give you a product that will allow you to make your margins — without sacrificing quality.



The Buying Experience

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- Customer-focused culture
- Flexibility & responsiveness
- Reliability & consistency
- Problem solving approach

Aire-Master's strength has always been the strong focus on the customer and their needs. Because of our service-based history, that's the culture we have. We believe in building long lasting relationships. We make every effort to be flexible, responsive, reliable, and consistent. Aire-Master can make decisions, solve problems, and customize solutions quickly.

